

# CURRENT INDUSTRIAL MARKETS



**Hillwood Investment Properties**, a division of Hillwood, a Perot company, is a full-service industrial real estate developer, investor and advisor focusing on institutional grade industrial properties. With more than 102-million square feet of industrial development and acquisitions to date (Q3 2016), our dedicated team is committed to bringing long term value to our customers, partners and the communities that we serve. The company was launched in 1998 as a platform for Hillwood’s development and acquisition activities outside of AllianceTexas, Hillwood’s flagship property. Hillwood Investment Properties is actively involved in development, acquisitions, construction, leasing, property management and fund/asset management of high quality, well located, flexible and functional industrial properties located throughout North America and Europe. Moreover, the company is also a capital provider to other development companies through a partnership and other venture arrangements. For additional information, visit [www.hillwood.com](http://www.hillwood.com).



## Hillwood General Facts:

- Established in 1998
- Privately owned by H. Ross Perot, Jr.
- Headquartered in Dallas, Texas
- 105 Associates Worldwide
- Geographic Scope – U.S.
  - » 7 Offices: Ontario, CA; Jacksonville, FL; Atlanta, GA; Chicago, IL; Harrisburg, PA; Memphis, TN and Dallas, TX
  - » Serving 14 U.S. Markets in 13 States: Arizona, California, Florida, Georgia, Illinois, Indiana, Kentucky, Mississippi, Nevada, Ohio, Pennsylvania, Tennessee and Texas
- Geographic Scope – International
  - » 3 Offices: Frankfurt, Germany; Luxembourg and Warsaw, Poland
  - » Serving 9 Markets: Alberta, Canada; Hamburg, Dusseldorf, Frankfurt, and Karlsruhe, Germany; Gdansk, Warsaw, Wroclaw and Bielsko-Biala, Poland



## Industrial Properties 1998 To Present (Q3 2016)

- 68.8M SF Developed
- 33.2M SF Acquired
- 56.9M SF Leased
- 11.4M SF JV Properties



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## 2016 Industrial Properties

- 9.4M SF Development Completed
  - » 8.6M SF – U.S.
  - » 0.8M SF – International
- 11.1M SF Under Construction
  - » 10.5M SF – U.S.
  - » 0.6M SF – International
- 2.4M SF Acquired
  - » 1.6M SF – U.S.
  - » 0.8M SF – International
- 9.2M SF Leased
  - » 8.9M SF – U.S.
  - » 0.3M SF – International
- 35.3M SF Owned
  - » 29.8M SF – U.S.
  - » 5.5M SF – International
- 19.9M SF Managed in the U.S.
- 5,644 Acres Owned /Optioned
- 75.1M SF for Future Development

## Hillwood Services

- Large Scale Land Development
- Public/Private Partnerships
- Government Relations
- Site Selection
- Master Planning
- Acquisitions
- Joint Venture Investments
- Leasing and Brokerage
- Construction Services
- Brownfield Development / Remediation/Reuse
- Land Management
- Property Management
- Fund/Asset Management
- Foreign Trade Zone Management

# HILLWOOD

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